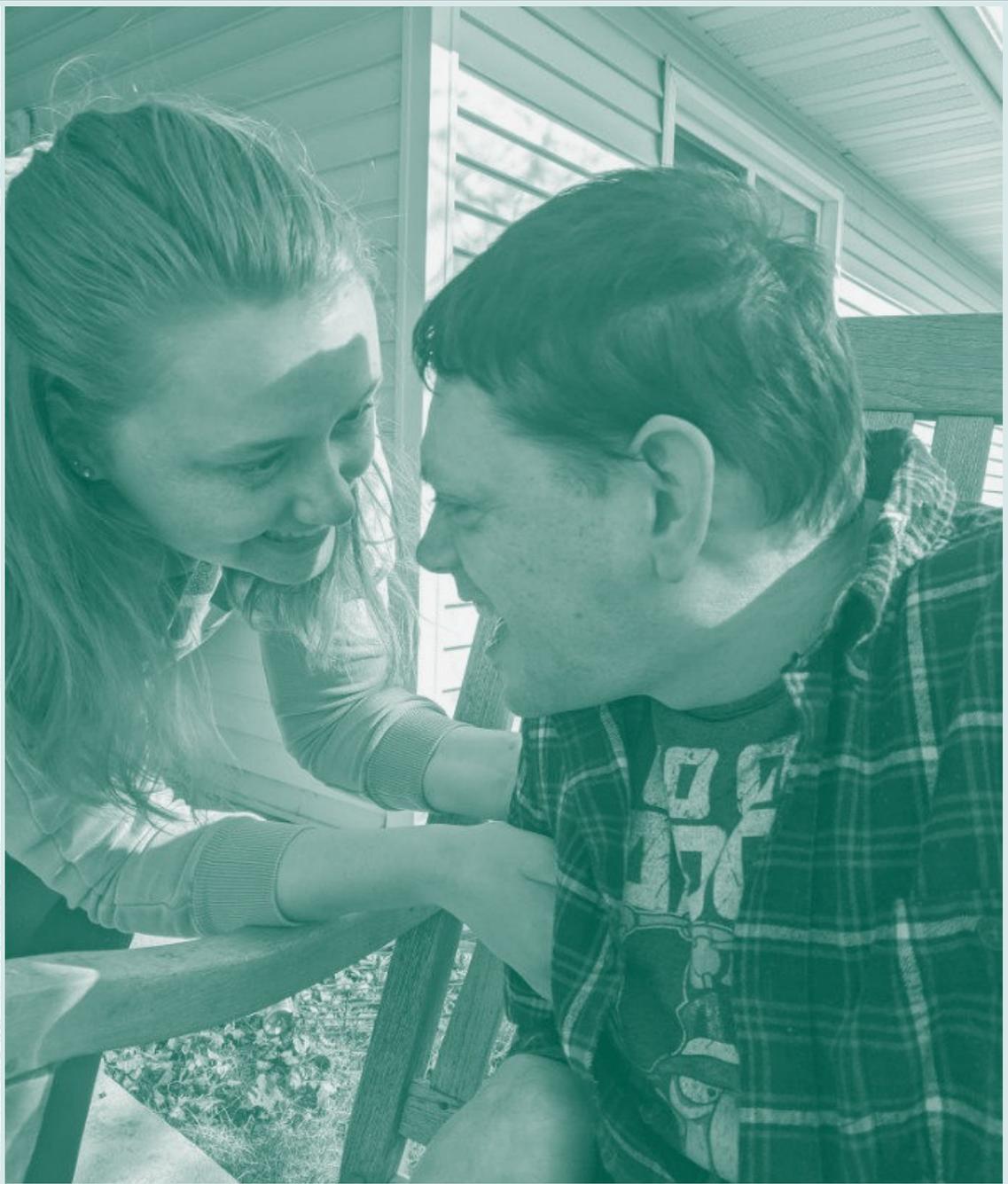


Hiawatha Homes Annual Report



2021

Celebrating 45 Years of Supporting People with Disabilities in Our Community

By Cindy Ostrowski, CEO

A Year to Remember!

In 2021, Hiawatha Homes celebrated our 45th Year Anniversary of supporting people with disabilities in our community. Although the continuation of the COVID-19 pandemic prevented us from physically celebrating together as a large group; we celebrated in many other ways. We celebrated by ordering and handing out 45 Year Anniversary pins, 45 Year t-shirts, and having a special picnic day. For our “picnic” we delivered meals to the people we support and team members at each home. We also set up a “drive-thru” option at our HH Main Office for team members to pick up meals for themselves and their family members.



Celebrating The Lives of Those We Support!

With the help of our Hiawatha Homes Team Members and a skilled videographer, we were able to capture the stories of ten people we have supported at Hiawatha Homes for 45 years. If you have not yet had the opportunity to view their stories, I highly recommend that you visit our Hiawatha Homes YouTube channel. These heartwarming stories celebrate the people we support as they share their 45 years of growing up in the Hiawatha Children’s Home, the Hiawatha Adult Home, and now, their Hiawatha Community Residential Home where 45 years later, they still call Hiawatha, their Home.

A Year of Resiliency!

Despite the many challenges we faced in 2021 and continue to experience with the pandemic and the workforce crisis, our Hiawatha Homes Team Members and the people we support continued to be resilient. Although there have been many stressful and emotional times as we work to keep people healthy and work to fill our many open hours, we have tackled these challenges together. Our HH Team has stayed united through adversity, and we are overcoming these very difficult times together.

YOU Have Made Hiawatha Homes What It Is Today!

You, the people we support, our HH Team Members, Family Members, Guardians, Board Members, and Community Friends have made Hiawatha Homes what is today. Thank YOU for helping us fulfill our mission and preserve our services for people with disabilities in our community. Together WE CAN continue our mission and work to develop new and creative services into the future.

2021 Program Services Impact

Your Support
Made a
Difference
in 2021

20

Community Based Homes



76

Individuals Supported in
Community-Based Homes

45 years

11 of these individuals have
lived at Hiawatha Homes
since it opened in 1976.

236,843

Hours of Direct Care

31,305

Overtime hours reached
an all time high in 2021.

5

Individuals Supported
through Family Support
Services





Welcoming Back Family Support Services

In April 2021, after a little over a year of suspended services, Hiawatha Homes started welcoming individuals back to our Family Support Services (FSS) program. After a year of isolation, five individuals were excited to start receiving support again!

Before COVID-19, the FSS program was supporting upwards of 15 individuals living with disabilities. Although the effects of the staffing crisis limited us to serving just five individuals in 2021, Hiawatha is hopeful that we will be able to expand this program in the future.

The FSS program provides opportunities for greater personal growth for people with disabilities in their homes and in the community. Through the FSS program, individuals receive skills training, personal needs training, recreational activities, social activities, and community involvement. Some of the individuals we support receive these services one-on-one in the community, and others attend our Activity Center and receive support in a group setting.

Despite all the challenges of COVID-19 and the staffing crisis, our FSS program remained safe and fun. When possible, individuals enjoyed bowling trips, crafts, cooking special meals, outings to the movies, and more.

Deandra, our FSS Program Coordinator, was excited to get this program back up and running. "The best part about restarting the FSS program has just been being able to help families out as we are able to, see all of the individuals' smiling faces, and hope that we are making an impact in their lives," said Deandra.

Through the FSS program, individuals receive skills training, personal needs training, recreational activities, social activities, and community involvement.



Celebrating the Festival of Trees Together and Apart

The 2021 Festival of Trees combined an in-person gala with socially distant tree viewings to make the best of both worlds during a challenging time.

Sarah Langenfeld, a co-chair of the 2021 Festival of Trees, worked with the Festival of Trees Committee to make the event a success, despite the difficulties of the lingering pandemic.

“My favorite part of the 2021 Festival of Trees was the in-person Opening Night Gala. It was great to spend the night celebrating the start of the Festival and supporting a great cause,” said Langenfeld.

Although things might have looked a bit different, the Festival of Trees was still a success. Highlights of the 2021 Festival of Trees include:

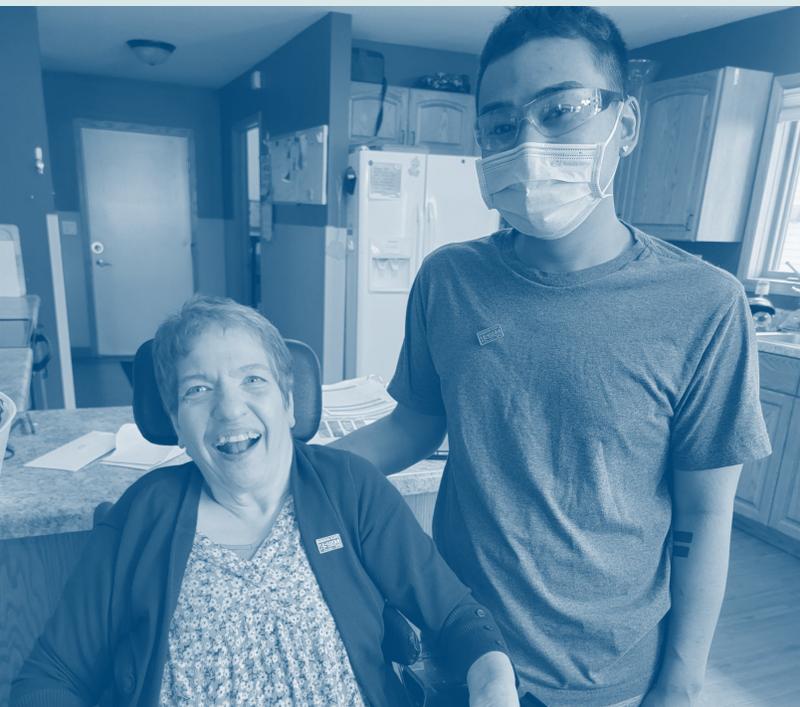
- **Opening Night Gala:** We were able to gather in person again and raise over \$25,000 in just one night to support Hiawatha’s mission.
- **Tree Viewing:** Thanks to hundreds of talented tree designers, there were over 80 beautifully decorated trees displayed across downtown Rochester over the week of Thanksgiving.
- **Family Day at the Galleria at University Square:** Parents and children enjoyed craft kits, decorating holiday cookies, learning about different abilities through adaptive activities, and a special children’s book written by Hiawatha Homes volunteer, Laurie Brownell.
- **Friday Night Dance:** Although we were not able to have an in-person dance, volunteers still made the day after Thanksgiving special for the individuals who we support. Santa and his festive crew of elves stopped by each of our 20 community-based homes and spread holiday cheer and dropped off goodie bags.

82 Underwriters Supporting Hiawatha’s Mission

83 Beautifully Designed Trees Displayed Throughout Downtown Rochester

\$145,000+
Raised to Support People Living with Disabilities

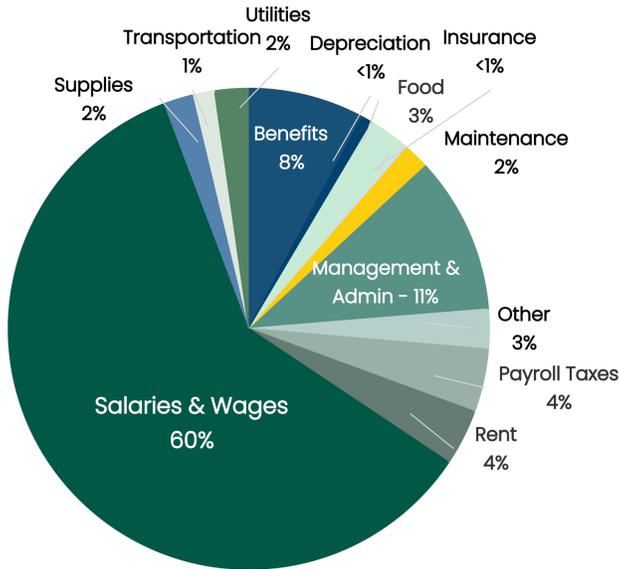




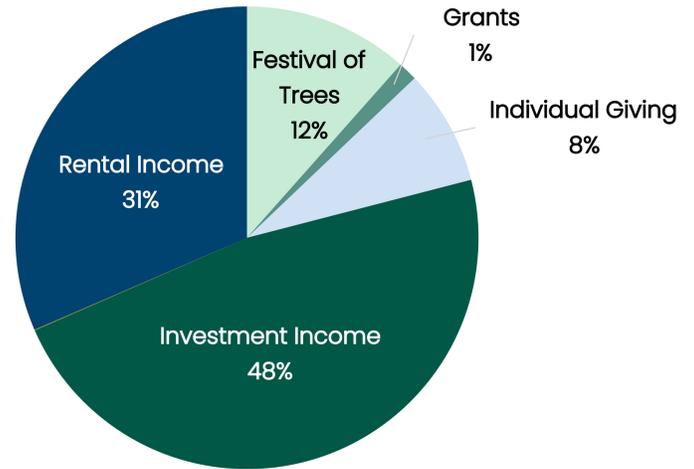
2021 Financials

Year Ended December 31, 2021

HHI Program Expenses Breakdown



HHF Revenue Breakdown



HHI Statement of Financial Position

Assets	2021
Cash	\$698,917
Accounts Receivable	\$613,696
Unemployment Benefits Escrow	\$162,193
Prepaid Expenses	\$47,678
Interest in Net Assets of Hiawatha Homes Foundation	\$9,496,958
Capital Investment	\$51,426
Residents Funds	\$158,293
Property & Equipment, Net	\$470,686
Total Assets	\$11,699,847

Liabilities and Net Assets	2021
Accounts Payable	\$56,971
Accrued Expenses	\$392,304
Deferred Income	\$15,372
Residents' Funds	\$158,293
Total Liabilities	\$622,940

Net Assets	
Without Donor Restrictions	\$11,024,284
With Donor Restrictions	\$52,623
Total Net Assets	\$11,076,907

Total Liabilities and Net Assets	\$11,699,847
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HHI Statement of Activities

Resident Services Revenue	Support Living Service	\$8,525,227
	Room and Board	\$860,650
	In-Home and Other Programs	\$36,575
	Total Resident Services Revenue	\$9,422,452

Program Services Expenses	Salaries and Wages	\$5,927,593
	Payroll Taxes	\$420,536
	Benefits	\$783,315
	Supplies	\$204,409
	Transportation	\$148,162
	Other	\$271,154
	Room & Board	\$1,257,328
	Total Program Services Expenses	\$9,012,497

General and Administrative Expenses	General and Administrative Expenses	\$1,066,020
	Total General & Admin Expenses	\$1,066,020

Total Expenses	\$10,078,517
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Change in Net Assets from Operations	(\$856,065)
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Other Income (Expense)	Gain (loss) on Disposal of Assets	\$56,724
	Interest Income (expense)	\$45
	PPP Loan Forgiveness	\$600,000
	Other	\$23,208
	Total Other Income (Expense)	\$679,977

Change in Net Assets Before Inclusion of Interest In and Equity Transactions with Hiawatha Homes Foundation	\$23,912
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Hiawatha Homes Foundation	Equity Transactions with Hiawatha Homes Foundation	\$22,206
	Change in Interest in Net Assets of Hiawatha Homes Foundation	\$586,922

Change in Net Assets	\$633,040
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Net Assets - Beginning of Year	\$10,443,867
Net Assets - End of Year	\$11,076,907

**Hiawatha Homes Foundation
Board of Directors**

President

Kathy Davis

Vice President

Lisett Comai-Legrand

Treasurer

Roger Dearth

Past President

Matt Nigbur

Linda Becker
Mary Brouillard
Peter Carryer
Roger Dearth
Melissa Hale
Rahn Lund
Dom Navarro
Nick Pedersen
Michelle Pyffereon
Heather Whitten

**Hiawatha Homes, Inc.
Board of Directors**

President

Deb Falbo

Vice President

Matt Nigbur

Treasurer

Dirk Erickson

Past President

Ryan Backus

Fran Bradley
Mary Brouillard
Peter Carryer
Kathy Davis
Carol Fitzgerald
Tim Kelly
Jason Krueger
Lynne Ryan
Heather Whitten

Leave a Legacy

You believe in the work of Hiawatha Homes, and you want to ensure that Hiawatha Homes will continue its vital services for people living with disabilities for years to come.

By remembering Hiawatha Homes in your estate plan, you create a legacy of inclusivity, choice, and advocacy for this generation and the next.

If you are ready to take the next step and make a planned gift, provide your advisor or financial account administrator with the following information:

"I hereby give (percentage, residuary, share, or specific amount or asset) to Hiawatha Homes Foundation, 1820 Valkyrie Dr. NW, Rochester, MN 55901. Tax ID: 41-1453827"

For more information, visit: hiawathahomes.org/legacy



HIAWATHA HOMES

**1820 Valkyrie Dr. NW
Rochester, MN 55901**

hiawathahomes.org