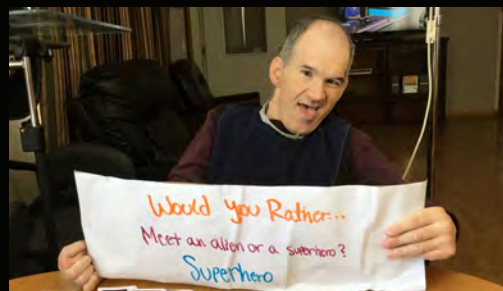


# Hiawatha Homes Foundation



## Annual Report 2020



End Meeting



**Please wait for the host to start this Annual Report.**

This is a recurring Annual Report.

Test Computer Audio

If you are the host, please [login](#) to start this Annual Report

To: The Hiawatha Homes Family

Subject: 2020 – The Year we came together and CARED for one another!

Community Appreciation Resiliency Extraordinary Dedication

The year 2020 will always be remembered as the year the COVID-19 pandemic struck our nation, invaded our community, and changed our lives. 2020 will also be remembered as the year we united together as a community and **CARED** for one another.

As I reflect on 2020, five words and the meaning within these words resonate with me. This past year, our **COMMUNITY**, Rochester, and our Hiawatha Homes Community (those we support, team members, family members, guardians, board members, and supportive community members) united. Our community stood together, worked together, relied on each other, and confronted the pandemic's challenges together. Our community of caring people wrapped themselves around Hiawatha Homes and lifted us, offering their time and talent to us as team members and volunteers. Our community gave their time, financial support, and emotional support, and for this, we are forever grateful.

During 2020, we learned how to fully value what we have and how important it is to show our **APPRECIATION** for what others have done and continue to contribute to our mission. We learned how much we truly value and appreciate our family, friends, faith, those we support, and team members. We learned how important it is to say, "THANK YOU, I appreciate your help and support."

Throughout the pandemic, the Hiawatha Homes family has demonstrated **RESILIENCY**. We have worked together, rallied together, and we made adjustments to help one another. Together, we made it through challenging times, and we can weather the storm of the pandemic, recover, and come through stronger.

During this past year, the people we support and our Hiawatha Homes Team Members have been **EXTRAORDINARY**! They have been patient, persevered, worked hard to follow the guidance of our federal and state government entities, and have gone above and beyond to work together to keep each other as healthy and safe as possible.

Our Hiawatha Homes Community has shown true **DEDICATION**. We are dedicated to those we support, each other, and to our Hiawatha Homes mission to provide quality support services to people with disabilities at home and in the community. I am honored to be working with such a devoted team! Thank you for showing you CARED for one another throughout 2020!

Sincerely,  
Cindy Ostrowski, CEO



# HIAWATHA HAPPENINGS

2020 RECAP



**477**  
DONORS



**\$2700**  
THIRD PARTY EVENTS



**\$38,160**  
GRANTS



**\$374,078.43**  
TOTAL RAISED

To view a complete list of donors, visit [hiawathahomes.org](https://hiawathahomes.org).



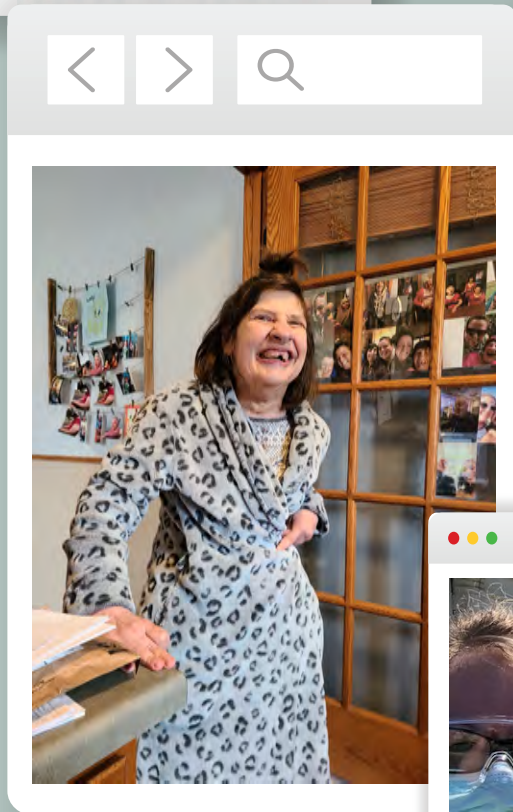


# Emergency Preparedness

Also known as our rainy day reserve, the Emergency Preparedness Fund is a designated gift area available to respond to an unexpected situation. It's safe to say that the COVID-19 pandemic was just that. Fortunately, we had funds available to jump into action before getting into the thick of things. Agency-wide, the expenses for personal protective equipment (PPE) exceeded \$50,000. The Foundation supported the purchases with almost \$23,000 in funding from our EP Fund to purchase masks, gloves, eye protection, disinfectant, wireless adapters, and web cameras.







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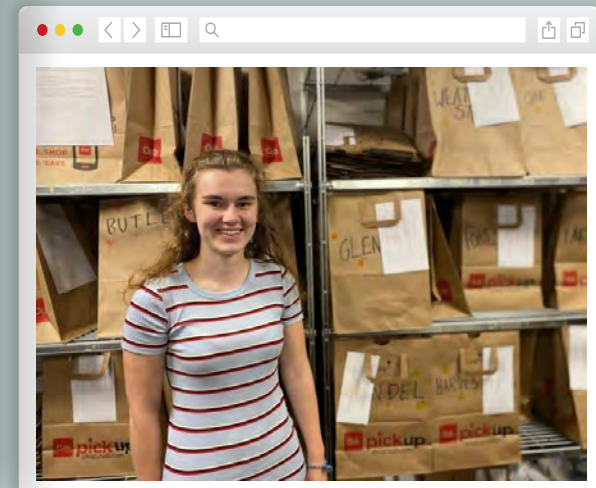
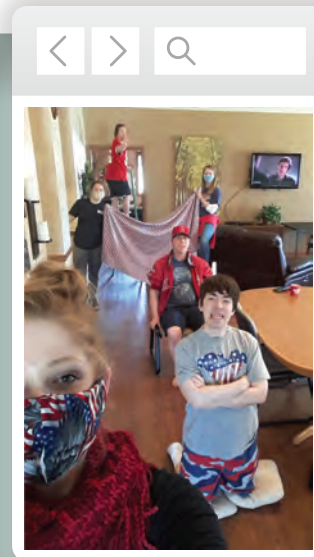
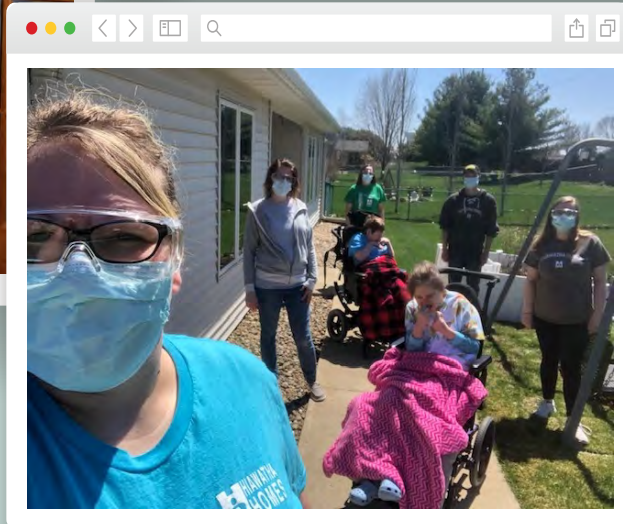
Hunker Down at Hiawatha

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2020 evolved into a very different year in the narrative of Hiawatha Homes. The COVID-19 pandemic presented some unique challenges that made fulfilling parts of our mission more complex. The mission of Hiawatha Homes contains the word "community" because we believe that the people we support should be living a fulfilling life of their choice in a community that values and includes them. Suddenly, we needed to find a way to bring that community into our homes to keep everyone safe and healthy.

Hadley Lange, AmeriCorps Member, spent the summer planning and coordinating our Hunker Down at Hiawatha initiative. She worked hard to make Zoom Bingo, live jam sessions, crafts, games, and contests be part of the daily life for HH. She found new ways to engage donors through in-kind donations, meal planning, and delivery, and mask making. The goal was making a connection, and thanks to her hard work, and the hard work of the HH team, we were able to be "together" while remaining at least 6 feet apart.





2:21

20:00



## 2020 Festival of Trees - A Celebration of Giving



Hiawatha Homes Foundation

In 2020, we celebrated 35 years of the Festival of Trees alongside an international pandemic. As the world adjusted to a new normal, the HHF team, along with the FOT Committee, shifted gears and developed a pandemic-approved Festival. We showcased 81 trees in 29 locations around the community, hosted a hybrid Opening Night Gala, provided take-home craft and cookie kits, and showcased virtual ability awareness lessons. This community-wide effort helped us raise over \$126,000! We are grateful for the support of every member of the Hiawatha family!



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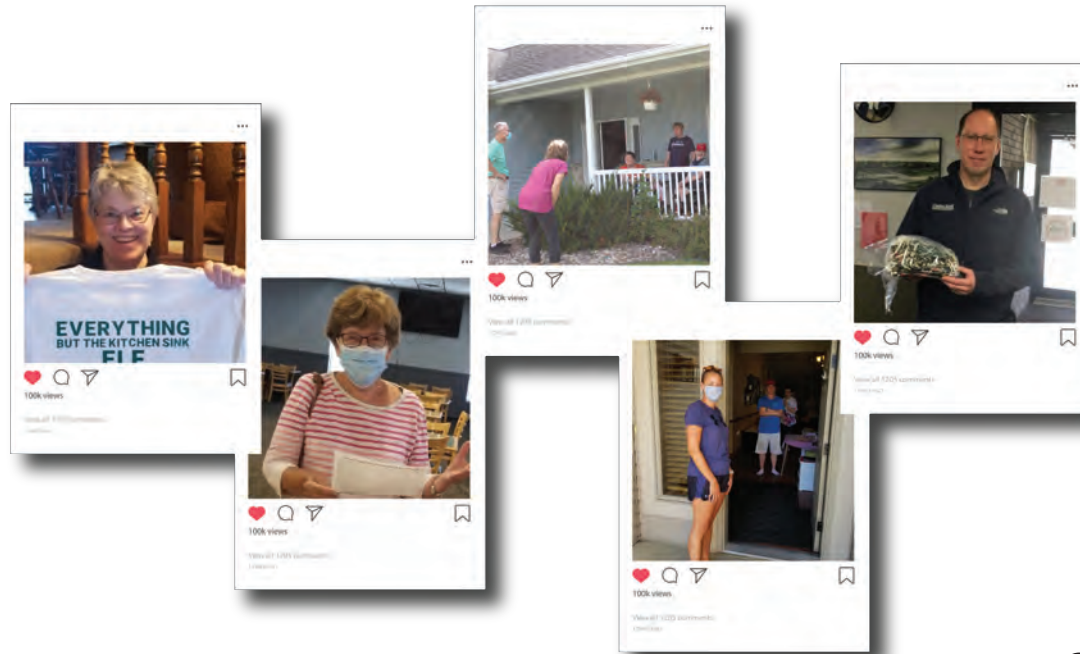
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# Hiawatha Homes Foundation 2020-2021 Board of Directors



**President**  
Kathy Davis

**Vice President**  
Lisett Comai-Legrand

**Treasurer**  
Roger Dearth

**Past President**  
Matt Nigbur

Linda Becker  
Mary Brouillard  
Peter Carryer  
Roger Dearth  
Melissa Hale  
Jerry Kvasnicka  
Margaret Lloyd

Rahn Lund  
Dom Navarro  
Nick Pedersen  
Michelle Pyffereon  
Susan Uhlenkamp  
Heather Whitten

## Hiawatha Homes Inc. 2020-2021 Board of Directors

**President**  
Ryan Backus

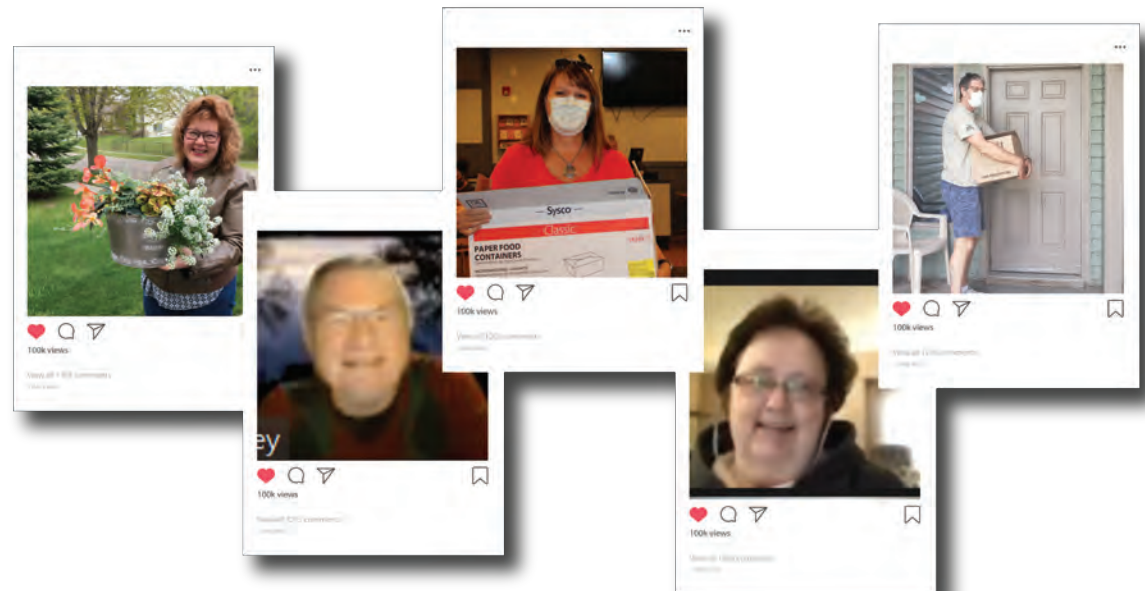
**Vice President**  
Deb Falbo

**Treasurer**  
Matt Nigbur

**Past President**  
Peter Carryer

Fran Bradley  
Dirk Erickson  
Carol Fitzgerald  
Dan Gateno  
Elaine Ingalls

Tim Kelly  
Jason Krueger  
Jim Marcella  
Susan Uhlenkamp



# HIAWATHA HOMES FOUNDATION FINANCIAL REPORT

## Statements of Financial Position as of December 31, 2020 and 2019

	2020	2019
<b>Assets:</b>		
Cash & Money Market	442,915	\$ 497,882
Investments	3,813,680	3,361,289
Property (community homes)	4,708,886	5,045,869
Receivables and Other Assets	15,152	40,831
<b>Total Assets</b>	<b>\$ 8,980,633</b>	<b>\$ 8,945,871</b>
<b>Liabilities and Net Assets:</b>		
<b>Liabilities:</b>		
Accounts Payable & Accrued Expenses	\$ 36,594	\$ 103,374
Property Related Obligations	-	125,483
Deferred Income	34,000	34,000
<b>Net Assets:</b>		
Unrestricted	8,853,397	8,625,198
Temporarily restricted donor gifts	56,642	57,816
<b>Total Liabilities and Net Assets</b>	<b>\$ 8,980,633</b>	<b>\$ 8,945,871</b>

## Statement of Activities for Years Ended December 31, 2020 and 2019

	2020	2019
<b>Revenues:</b>		
Fundraising events, net	\$ 129,009	\$ 180,250
Gifts and Grants	115,292	163,180
Investments	290,869	616,386
Rental Income	408,000	408,000
Other Income	3,029	92,402
<b>Total Revenues</b>	<b>\$ 946,199</b>	<b>\$ 1,460,218</b>
<b>Expenses:</b>		
Program	\$ 458,041	\$ 465,339
Fundraising	95,127	97,586
Management and General	96,402	90,144
Grants to Hiawatha Homes, Inc.	69,604	184,830
<b>Total Expenses</b>	<b>\$ 719,174</b>	<b>\$ 837,899</b>
<b>Change in Net Assets</b>	<b>\$ 227,025</b>	<b>\$ 622,319</b>

## Hiawatha Homes, Inc. 2020 - Costs of Waiver Services



## Costs of Waiver Services (In thousands)

	2020	%	2019	%
<b>Client Support:</b>				
Program Staffing	\$ 5,522	53.9%	\$ 5,645	53.2%
PTO & Incentives	488	4.8%	608	5.7%
Training	115	1.1%	148	1.4%
Staff Wages:	6,125	59.8%	6,401	60.3%
Taxes	454	4.4%	459	4.3%
Health Benefits	504	4.9%	652	6.1%
Ins. - WC & Liability	223	2.2%	172	1.6%
Pension	43	0.4%	35	0.3%
Taxes & Benefits	1,224	11.9%	1,318	12.4%
*Prog-Wages, Taxes & Benefits	7,349	71.7%	7,719	72.7%
*Supplies & Recruiting	406	4.0%	311	2.9%
*Room & Board	1,240	12.1%	1,308	12.3%
*Transportation	156	1.5%	202	1.9%
Total Client Support	9,151	89.3%	9,540	89.9%
*Admin-Wages, Taxes, & Benefits	749	7.3%	728	6.9%
*Admin-Overhead	\$ 345	3.4%	\$ 343	3.2%
<b>**Total Costs of Services</b>	<b>\$ 10,245</b>	<b>100.0%</b>	<b>\$ 10,611</b>	<b>100.0%</b>

\*Pie Chart items

\*\* 99% of Total Costs of Services is funded by DHS and other government sources.





*Providing quality support services to people with disabilities  
at home and in the community.*

**Chief Executive Officer**

Cindy S. Ostrowski

**Chief Financial Officer**

Edward Stites

**Foundation Director**

Crystal Landherr

**Communications Associate**

Meghan Eggers

**Development Associate**

Lindsay Birr



**HIAWATHA HOMES**

1820 Valkyrie Dr. NW • Rochester, MN • 55901 • 507.289.8683

[hiawathahomes.org](http://hiawathahomes.org)